



"18. Jul Plantaže" A.D.

Number: 3971/1

Place and date: Podgorica, 04.12., 2025

**REQUEST FOR QUOTATIONS FOR THE
PROCUREMENT PROCEDURE
REVERSIBLE ATOMIZER AND ADDITIONAL
EQUIPMENT
FOR MULTI-ROW VINEYARD PROTECTION
OPERATIONS**

IV Requirements for Participation in the Procurement Procedure

a) Mandatory Requirements

Only a bidder who meets the following requirements may participate in the procurement procedure:

- 1) is registered in the register of the authority responsible for the registration of business entities;
- 2) demonstrates that neither the bidder nor its legal representative has been finally convicted of any criminal offence related to organized crime with elements of corruption, money laundering, or fraud;

Proof of compliance with mandatory requirements

Compliance with mandatory requirements is proven by submitting:

- 1) proof of registration with the authority responsible for the registration of business entities, containing information on the bidder's authorized representatives;
- 2) proof issued by the competent authority based on the criminal records register, not older than six months from the date of public opening of bids;

Other Requirements

Compliance with economic and financial capacity requirements is proven by submitting:

☒ financial and accounting reports – income statement and balance sheet with the report of an authorized auditor in accordance with the law governing accounting and auditing, for the last two years, or for the period since registration;

☒ Reference list (list of buyers in the last two years)

b) Optional Requirements

☒ Description of technical equipment

☒ Technical data sheet with all equipment specifications

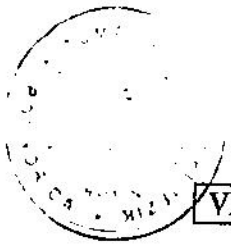
☒ CE mark for manufacturing issued by the equipment manufacturer

V Validity Period of the Bid

The validity period of the bid is 60 days from the date of the public opening of bids.

VI Contract Execution Period and Location

- Contract execution deadline: no later than 180 days.
- Place of contract execution: the Contracting Authority's warehouse.
- Parity: EXW – Bidder's warehouse.



VII Tendering language:

☒ Montenegrin and other languages in official use in Montenegro, in accordance with the Constitution and the law

VIII Criteria for selection of the most advantageous bid:

The criteria for selecting the most advantageous bid are:

The contracting authority will select the most economically advantageous bid, applying a cost-effectiveness approach, based on the following criteria:

- The ratio of the price, quality and reference list (30/60/10)

The Commission for conducting the procurement procedure shall evaluate the bids based on the criterion of the ratio of price, quality and payment terms by applying the relative (proportional) method, as follows:

- 30 points shall be awarded for the lowest offered price (C),
- 60 points shall be awarded for the best offered quality (K1 + K2),
- 10 points shall be awarded for the reference list with the highest number of contracting authorities.

The total number of points shall be calculated as follows:

Total points = points for price (C) + points for quality (K1 + K2) + points for payment terms (PT)

1. Lowest Offered Price (C) (30 points)

The price parameter shall be evaluated as follows:

The lowest offered price shall receive the maximum of 30 points.

Points for all other bids shall be calculated proportionally in relation to the lowest offered price, according to the following formula:

Number of points (C) = (Lowest offered price / Offered price) × 30 points

2. Quality (K1 + K2) (60 points)

The quality parameters K1 and K2 shall be evaluated in the following manner:

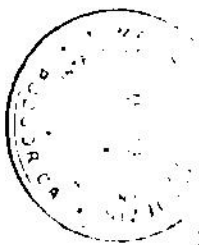
Quality (K1)

The longest warranty period offered receives the maximum number of points, 30.

Points for other bids shall be calculated proportionally in relation to the longest warranty period offered, according to the formula:

Number of points (K1) = (warranty period offered / longest warranty period offered) × 30

The warranty period is expressed in months.



The evaluation of bids under the quality parameter related to the warranty period shall be carried out in relation to the conditions offered that are more favourable, i.e. better than the required condition.

Quality (K2)

Parameter "quality (K2) – "Quality K2 – Technical characteristics: construction quality, pump characteristics, return flow volume" shall be evaluated as follows: A maximum of 30 points under this parameter shall be awarded to the Bidder offering the best construction quality, pump characteristics, and return flow volume, while other Bidders shall receive less points proportionally according to the following formula:

Number of points (K2) = (quality of construction, pump characteristics, return flow volume / best offered quality of construction, pump characteristics, return flow volume) × 30.

3. Reference List (RF) (10 points)

The highest number of entries on the reference list with which the Bidder has had business cooperation and completed contracted works amounts to 10 points.

The highest number of contracting authorities/service users listed in the reference list receives 10 points. Points for the other bids are calculated according to the following formula:

$$\left(\frac{\text{the highest number of offered / listed contracting authorities from the reference list}}{\text{the lowest number of offered / listed contracting authorities from the reference list}} \right) \times 10$$

IX Time and Place for Submission and Opening of Bids

Bids shall be submitted on working days from 07:00 a.m. to 02:00 p.m., no later than December 15, 2025 at 12:00.

Bids may be submitted:

☒ in person, to the Contracting Authority's archive at the address: Bulevar Šarla de Gola br. 2, 81000 Podgorica, Montenegro;

☒ by registered mail with return receipt, to the address: Bulevar Šarla de Gola br. 2, 81000 Podgorica, Montenegro.

The public opening of bids, which may be attended by authorized representatives of bidders with a power of attorney signed by an authorised person, will take place on December 15, 2025 at 12:30, at the premises of "13 Jul Plantaže" A.D. Podgorica, at the address Bulevar Šarla de Gola br. 2, 81000 Podgorica.

X Deadline for Making the Decision on the Most Advantageous Bid

The decision on the selection of the most advantageous bid shall be made within 60 days (from the date of the public opening of bids).

☒ XI Other Information and Conditions Relevant for the Procurement Procedure

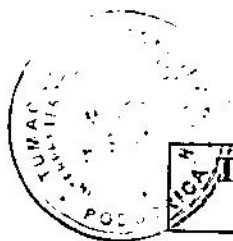
Method of Payment:

- 30% advance payment upon conclusion of the Contract
- 30% prior to delivery of the equipment, after the Bidder notifies that the goods are ready for transport and delivery;
- 40% after commissioning and qualitative and quantitative handover.

☐ Financial Guarantees for Performance of the Procurement Contract

The Bidder whose offer is selected as the most advantageous, and with whom the Contract will be concluded, shall, prior to procurement contract signing, submit to the Contracting Authority:

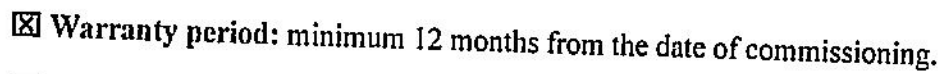
- ☒ a performance guarantee in the amount of 5% of the contract value.



**TECHNICAL CHARACTERISTICS OR SPECIFICATIONS OF THE
PROCUREMENT SUBJECT, OR BILL OF QUANTITIES**

**Lot 1: PROCUREMENT, DELIVERY, INSTALLATION AND COMMISSIONING OF A
REVERSIBLE ATOMIZER**

Or.No.	Description of the procurement subject, or part of the procurement subject	Essential characteristics of the procurement subject in terms of quality, performance and/or dimensions	Unit of measure	Quantity
1	Reversible Atomizer	<ul style="list-style-type: none">- the atomizer is used in vineyards with a row width of 260 cm and height up to 220 cm- the atomizer is intended to be operated by a New Holland T4.95F tractor- tank capacity 2000 liters- additional tanks integrated into the main tank- a nozzle for self-cleaning of the tank and appropriate systems for mixing, filling and cleaning all tanks- panels equipped with tangential fans with hydraulic drive, containing a nozzle tube with a minimum of 6 rotating nozzle bodies, equipped with a collection tray with a system for returning unused liquid accumulated on the panels back into the tank- hydraulic adjustment of panel width, height and opening/closing- hydraulic adjustment of the drawbar- complete electrical control of all atomizer functions via a control device to be placed inside the tractor cabin- atomizer axle(s) adjustable with mechanical tightening- 12V lighting in accordance with motor vehicle regulations- appropriate universal joint for connection to the specified tractor	Pieces	1



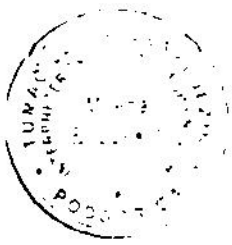
Correction of defects within 48 hours during the warranty period.

The Bidder must submit a Statement guaranteeing the offered post-sale maintenance period.

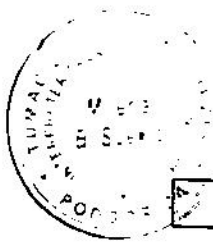
a) Verification of compliance of the submitted certificates and technical data sheets with the specified “essential characteristics of the procurement subject in terms of quality, performance and/or dimensions” from the section “technical characteristics or specifications of the procurement subject / bill of quantities” of the Request for Quotations.

1. The Contracting Authority reserves the right, after opening and reviewing the received bids, to request clarification or supplementation of accompanying documentation from the Bidders.
2. The Contracting Authority reserves the right, at any moment (before or after bid opening, evaluation, or decision-making), and until the adoption of the decision on the most advantageous bid, to cancel the procurement without providing any specific explanation.

The Bidder is required to submit a written and stamped Statement guaranteeing that it applies and operates in accordance with the applicable (ISO) standards for quality management, environmental protection, and occupational health and safety, and that the Bidder shall bear exclusive responsibility for any potential damage that may arise in connection with this type of procurement.



BID FORM WITH DOCUMENTS TO BE PREPARED BY THE BIDDER



TITLE PAGE OF THE BID

(name of the bidder)

submits to

(name of the contracting authority)

B I D

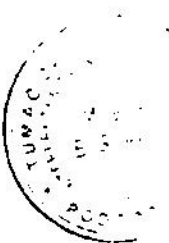
under the Request for Quotations No. _____ dated _____

for the procurement of

(description of the subject of procurement)

FOR

☐ The subject of procurement of equipment and works by lots



DATA ON THE BID AND THE BIDDER

- The Bid is submitted as:
 - ☐ Independent bid
 - ☐ Independent bid with a subcontractor
 - ☐ Joint bid
 - ☐ Joint bid with a subcontractor
- Information on the Submitter of the Independent Bid:

Name and registered office of the Bidder:	
TIN ¹	
Bank account number and name of the Bidder's bank:	
Address:	
Telephone:	
Fax:	
E-mail:	
Person(s) authorized to sign the financial part of the bid and the documents in the bid	(Name, surname and position)
	(Signature)
Name and surname of the person responsible for providing information	

¹ Or the national identification number according to the country of the Bidder's registered office.



• 00X

Or.No.	Description of the item	Essential characteristics of the offered procurement item	Unit of measure	Quantity	Unit price without VAT	Total amount without VAT
1						
2						
3						
.....						
Total price without VAT:						

Bid Conditions:

Contract execution period:	
Place of contract execution:	
Method and schedule of delivery/execution:	
Warranty period:	
Quality guarantees:	
Method of quality control:	
Payment deadline:	
Method of payment:	
Bid validity period:	

Authorized representative of the Bidder

(name, surname and position)

(handwritten signature) Place of stamp

Authorized representative of the Bidder
(name, surname and position)
(handwritten signature)
Place of stamp

Contract execution period:	
Place of contract execution:	
Method and schedule of delivery/execution:	
Warranty period:	
Quality guarantees:	
Method of quality control:	
Payment deadline:	
Method of payment:	
Bid validity period:	

Bid Conditions:

Or.No.	Description of the item	Essential characteristics of procurement item	Unit of measure	Quantity	Unit price without VAT	Total amount without VAT
1						
2						
3						
.....						
Total price without VAT:						



[Handwritten signature]

GRAND FINANCIAL AMOUNT FOR BOTH LOTS: (Lot 1 + Lot 2):
Total without VAT: €
VAT: €
Total amount with VAT: €



**EVIDENCE OF FULFILMENT OF MANDATORY REQUIREMENTS
FOR PARTICIPATION IN THE PUBLIC PROCUREMENT
PROCEDURE**



Submit:

- proof of registration issued by the authority competent for the registration of business entities, containing data on the authorized representatives of the bidder;
- proof issued by the competent authority based on criminal records, not older than six months from the date of public opening of bids, confirming that the bidder, i.e. its legal representative, has not been finally convicted of any criminal offence related to organized crime with elements of corruption, money laundering, or fraud;

**EVIDENCE OF FULFILLMENT OF ECONOMIC AND FINANCIAL
CAPACITY REQUIREMENTS**



b1) Economic and financial capacity

Compliance with the economic and financial capacity requirements shall be demonstrated by submitting the following documents:

- ☒ Financial and accounting reports – income statement and balance sheet with the report of an authorized auditor, in accordance with the law governing accounting and auditing, for the previous two years, or for the period since registration;

- ☒ Reference list (list of buyers in the last two years).

Submit:

- ☒ Description of technical equipment,
- ☒ Technical data sheet with all equipment specifications
- ☒ CE mark for manufacturing issued by the equipment manufacturer



Preparing the Bid

The Bidder, for the purpose of participating in the procurement procedure, shall prepare and submit the bid in accordance with this Request.

Method of Submitting the Bid

The bid shall be submitted in a properly sealed envelope (envelope, package, etc.). On one side of the envelope, the name and registered office of the Contracting Authority, the number of the Request for Quotations, and the note: "Do not open before the public opening of bids" shall be written. On the other side of the envelope, the name, registered office, and address of the Bidder shall be written.

A bid will be considered valid only if:

- All specified products required by the Request for Quotations are offered.

Method of Indicating the Offered Price

The Bidder shall submit a bid with the price(s) expressed in EUR, excluding VAT, including: the unit price, quantity, and the total financial amount for the offered goods. All costs and discounts must be included in the offered total price.

The offered price(s) shall be expressed for the entire subject of procurement, and if the procurement is divided into lots, a separate Financial Bid Form shall be submitted for each lot for which the bid is submitted.

Timeliness of the Bid

A bid is considered timely if it is delivered to the Contracting Authority before the expiry of the deadline for submitting bids as specified in this Request.

Recommendation to Bidders

Prepare the bid as a single complete document, and number, sign, and stamp each completed page of the bid.

**AUTHORIZATION FOR REPRESENTATION AND PARTICIPATION
IN THE PUBLIC OPENING OF BIDS**

(Name and surname, and ID card number or other identification document) is hereby authorized to, on behalf of (name of the bidder), as the bidder, attend the public opening of bids under the Request for Quotations issued by (name of the contracting authority). No. _____ dated _____, for the procurement of (description of the subject of procurement) and to represent the interests of this bidder during the public opening of bids.

Authorized representative of the Bidder

(name, surname and position)

(handwritten signature)

Place of stamp

Note: The authorization shall be submitted to the Contracting Authority's Committee for Bid Opening and Evaluation immediately before the start of the public opening of bids.

